

# CUSTOMER TALK



“In this project we are lucky to work with a dedicated team who are willing to work extra miles.”

JIMMY SUSANTO CHANDRA  
- Finance & Accounting Manager

## A Solution for Fast and Precise Decision Making



With the help from **SAP Business One ERP solution**, PT. M Class Industry is set to grow its M type roof tile business even bigger and improve their operational capability, product quality and customer satisfaction.

### PROBLEM

- ✔ Non-integrated application
- ✔ Reporting that takes a long time
- ✔ Some paperwork are still manually done
- ✔ Data varies and duplication

### SOLUTION

The company chose SAP Business One to integrate all its information management. The application: Purchasing, Inventory, Sales and Delivery, Production, and Financials.

### BENEFIT

- ✔ Integrated data
- ✔ Faster decision making process
- ✔ Shorten business process steps
- ✔ Approval is done in the system and can be monitored
- ✔ Provide analysis and control
- ✔ Paperless system

PT. M Class Industry (M Class) first introduced The M type roof tile in 1997 with interlock system. Its durability is guaranteed up to 50 years and it comes in various non-ware off color and glazing. The company is part of Wings Group construction division, also continuously expanding its distribution reaches.

#### The Need of an Integrated System ●

The company is using IT system to cope with the growing needs relying on an in-house IT system to support its operation. Jimmy Susanto Chandra, Finance & Accounting Manager PT. M Class Industry, says that the disintegrated system often caused varied data and duplicates. The condition got more complicated without the existence of Materials Requirements Planning (MRP) they need to control and estimate inventory. With such condition, disintegrated system would slow down decision making process and even could cause wrong decision due to inaccessible data.

#### SAP Business One Fits Your Needs and Flexible ●

M Class Industry IT Team then suggests the company's manager to implement the software EnterpriseResource Planning (ERP) system. With the approval from the board, M Class Industry IT team explored some ERP solution to rely. And SAP was chosen to be among the candidates. The decision went to SAP Business One (SBO).

#### Partnering with Soltius Indonesia as System Implementer ●

To get the SAP Business One running, M Class still needs to find the right partner to implement the system. After a tight selection process, M Class appointed PT Soltius Indonesia (SOLTIUS) to do the job. The company is a well-known SAP implementer and also certified as GoldSAP's Channel Partner & Value Added Reseller and certified SAP's Value Added Reseller Support Centre.

#### Fast Implementation and Effective Result ●

With SOLTIUS' help, M Class is able to implement SBO in a short period. Jimmy also states his satisfaction with SOLTIUS team dedication, which proactively delivers their service and accommodating the demand. Almost all modules in the SBO are available for used by M Class: for finance and accounting, inventory, purchasing, sales, production, and cost allocation.