

CUSTOMER TALK



Growing Faster with SAP Business One



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Ardiyanto Dahja
- IT Manager PT Culletprima Setia



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PROBLEM

- ✓ Problem with interdivision coordination because the system is not integrated.
- ✓ Invoice late collection.
- ✓ Inappropriate purchasing process, while investor requires credible annual report.

SOLUTION

- ✓ SAP Business One.

BENEFIT

- ✓ Easiness in checking stock and sales.
- ✓ More efficient inventory.
- ✓ More efficient production process and on time collection.

Since it started its business in 1992, PT Culletprima Setia has one objective of being the best in business. The company's brand: BBC Glass, is consumers' favorite brand. Demand on BBC Glass' cup, plate, and bowl continue to increase from time to time.

SAP: Giant Step Forward ●

In 2015, PT Culletprima Setia had the initiative to grow the company further. Doors were open for investors or joint partners. The first step taken by the new investor was implementing the SAP to support business process in the company. PT Soltius Indonesia (SOLTIUS)—a member of Metrodata Group was contacted to implement the SAP Business One as soon as possible. The implementation process was quite fast, which was done in four months. The first three months was used for designing, system implementation, and user training.

Building New Factory ●

The first changes immediately felt by PT Culletprima Setia after shifting to SAP Business One was that production control became more comprehensive from end-to-end, from procurement, purchasing, goods order, and production matching the demand. According to Ardiyanto, the company's annual report becomes more credible with the SAP Business One.

SAP, Top of the Class ERP ●

“So far, it has been one and a half year since we implemented the SAP Business One. But in about three to six months after go live, user already felt the difference in using the SAP Business One. Works get easier,” says Ardiyanto. PT Culletprima Setia is consisted of several divisions: Production, Warehouse, Purchasing, Marketing, and IT. In the marketing divisions, the SAP Business One is used to check the current and the future stock to fullfil the consumer buying needs. In the production, the supply and material needs can be more efficiently calculated and can be better coordinated with the purchasing.

According to Ardiyanto, SOLTIUS always provides the best service. “Each time we bumped into trouble, SOLTIUS reacted quickly. Every time we sent a report, we get the feedback the other day”.

Ardiyanto adds that after experiencing the SAP Business One, he could tell that it's top notch ERP ever. “We feel the best benefit,” he says.