

# CUSTOMER TALK



“One of our consideration point in choosing the SAP Payroll is that the system can be integrated with the existing SAP system used by the company aside from its flexibility in meeting with the government regulation and the company’s growth strategy

- Husin Kurnia  
IS & T Head, PT Great Giant Pineapple

## FLEXIBILITY IN CHANGES



Aside from providing **fast, precise, and effective** solution, **SAP** provides the flexibility in adapting with the changes in human resources regulation.

## PROBLEM

- ✓ The company’s old HR system was incapable to accommodate with the latest government regulation in taxation and BPJS social security requirements.
- ✓ A need for more advance and real-time technology to cater the workforce needs especially that relates with taxation, which was done manually.

## SOLUTION

The success factor behind SAP implementation in the company is the commitment and full support from GGP’s management and HRD division to improve its HR management system to more advance, systematic, and real-time technology. To comply with the latest government regulation on workforce to improve the company’s performance.

## BENEFIT

- ✓ Having a proven Human Capital Management (HCM) system for HR to support government policy and the company’s long-term growth.
- ✓ Providing best practice based system.
- ✓ Improving user capability in analysis and reporting.
- ✓ Faster and more accurate information management
- ✓ Using SAP functions to improve employees benefit calculation systematically.

Established since 1979, GGP has grown to be the third largest pineapple producer in the world, producing canned pineapple and concentrate juice. GGP manages over 30,000 hectares of plantation area in Lampung, with most of its production goes for export.

### Faster Data Retrieval

The shifting from the old system to the new one always needs adjustment, same thing happened when GGP started to implement the SAP Payroll. Mariyono, GGP’s SAP Human Capital Management Manager, says that in overall the implementation process went smoothly except for the employees’ data updating process, which took quite a time. However, Mariyono says, after all the data was uploaded into the system, everything gets easier, especially for reporting and controlling task. “Compared with our old system, SAP is faster and more effective. Report is available without being asked, this makes is easier for us to make analysis,” says Mariyono.

“With the data available in the SAP we easily and quickly able to get the cost for employees in each department and for each activity at the plantation and our plants,” says Husin.

### SOLTIUS Understands the Client Needs

Husin says that before choosing SOLTIUS, the company invited several parties on a tender process based on scoring. There are three main considerations for the participants: pricing, capability of the consultant, and solution offered.

“We provide several cases and we asked them to give a demo of the solution they could offer,” says Mariyono. From three tender participants, SOLTIUS was seen to be the most capable in providing the best solution. It was the right decision to make, both Husin and Mariyono says that SOLTIUS performance and service is as expected. “After we went live, at the early months they still provide us with assistance,” says Mariyono.

Even after a year after the implementation, the good relationship with SOLTIUS and GGP remains. “SOLTIUS is willing to listen to our needs, and so do us. Both is willing to work together, because we trust that the consultant is giving the best,” says Mariyono.