

CUSTOMER TALK



Leading in Speed and Traceability



“From the beginning Soltius has given us a good impression and very communicative. They understand well what we needed and willing to hear what we say.”

JANNY HALIM
- General Manager PT.Berry Indosari



A reliable system is a critical factor in maintaining quality and customer trust. Thus, PT Berri Indosari, the country's leading beverages company, trusts **SAP Business One** for its IT solution and integrated system.

PROBLEM

- ✓ Having difficulties to trace the data input history and also transactions.
- ✓ Unreliable production and distribution management system.
- ✓ Inter-divisional systems are not integrated.

SOLUTION

- ✓ SAP Business One.

BENEFIT

- ✓ Work monitoring process becoming more efficient
- ✓ Tracking data up until a year before can be done very fast.
- ✓ History of any transactions can be traced very easy and very fast.

With over two decades of experience in the beverages industry, PT Berri Indosari is the best fruit juice producer in the country. It is not easy to build a long-term company, especially to maintain product quality to always be the best in the market. PT Berri Indosari produces chilled juice, which is fresher compared with juice beverage produced by conventional ways.

Integrated System Support ●

Align with the company progress, in 2014 PT Berri Indosari also improve its business process support system. At the time the previous support system was considered in capable to accommodate the company's growing needs. Through a series of studies and evaluations, PT Berri Indosari decided to apply a more updated and reliable system, especially since the previous system often troubled.

“With the previous system they have difficulties in tracing inputs and transactions. Aside from traceability problem, production and distribution management was also affected. Whereas a reliable system on the two is critical since both are PT Berri Indosari's main business process. The third issue is integration problem. The previous system was not integrated. Each division was not connected to each other.

Soltius's Best Service ●

To solve all the issues, PT Berri Indosari later decided to use the SAP Business One. The decision was taken after the company compared several alternatives to address the problem. SOLTIVUS was chosen based on several considerations by PT Berri Indosari board. SOLTIVUS has a different approach in assuring the implementation success compared to other vendors. SAP Business One implementation process in PT Berri Indosari took four months to complete, starting in September 2014. There was seven modules installed, which meets with PT Berri Indosari needs: Sales, Purchase, Inventory, Production, Banking, Financials, and Fixed Assets.

Fast and Efficient ●

After officially go live in December 2014, SAP Business One began to bring improvement to the company. The issues previously felt is no longer being found.

After all the SAP system go live, PT Berri Indosari expectation was met. Business process becomes integrated, work process becomes more effective and efficient, monitoring and tracking of management process could also be done easily.