

CUSTOMER TALK



RUNNING BUSINESS ON THE FAST TRACK



“PT. Tigaraksa Satria Tbk is the first in the region to upgrade its system to SAP ECC 6.0 on HANA for a faster business growth”

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PT. Tigaraksa Satria Tbk (TRS) has decided to upgrade to **SAP ECC 6.0** on HANA. SAP is a proven real-time solution and integrated system that has been supporting their company in business. TRS uses seven modules of **SAP ECC 6.0** on HANA.

PROBLEM

- Previous system cannot accommodate company's growth
- Previous system is out-of-date in terms of technology.

SOLUTION

- Full commitment from management
- Put effort to build a strong and solid project team
- Simplify Chart of Account but yet providing strong
- Optimizing SAP functions to improve TRS's supply chain service, benefitting both suppliers and customers

BENEFIT

- Faster data processing and reporting
- End-to-end visibility from customer needs to sourcing and supply
- Stronger alignment between system and operation requirements now and in the future
- Platform readiness for detail analytics and KPI monitoring
- Dashboard simulation to enhance customer experience and to improve commitment to customer

Established in 1919, TRS originated from a family business in trading. In 1986, TRS became a separate entity from its holding and specialized in the business as it is today. TRS has 32 branches nation-wide, along with its 30 warehouses. TRS also manages : educational product run by Educational Product division, household LPG and kitchen appliances under PT Blue Gas Indonesia, and production and packaging services for milk powder manages by Manufacturing Services division

Making Big Data Simple ●

TRS needed a new and a more advanced system to manage and store their huge data. The company has decided to upgrade to SAP ECC 6.0 on HANA. Furthermore the data is compressed, which can't be done by other databases. HANA is also able to manage data faster, no matter the size is.

For TRS, implementing the SAP ECC 6.0 on HANA is certainly an achievement. A company that uses SAP, especially its newest version, shows that it has a sound business and solid financial. This reassures principals' trust to TRS.

SAP ECC 6.0 on HANA is proven to provide highly integrated and real-time process, then making the work process seamless, easier, faster for its 500 users. To get to the integrated service level, TRS did more than just upgrading SAP but also upgrading its Business Warehouse (BW) to improve its data analytic capability. TRS migrated from BW version 3.5 (Infocube, DSO, InfoObject, Query) to BW version 7.4 on HANA.

Choosing SOLTIVUS ●

In the implementation process of SAP ECC 6.0 on HANA, TRS was guided by PT Soltius Indonesia (SOLTIVUS), a subsidiary of Metrodata Group. SOLTIVUS was choosen because match their criteria which is reputation, technical aspect, human resources, pricing and after sales service. SOLTIVUS added value compared to others. It took five months for the whole process to complete.

All of the challenges were addressed one by one both by TRS and SOLTIVUS. Herry says, even that state if the art system and improvement in the company's sales doesn't really connect to each other, he believes that the new system will boost TRS performance to become one of the country's leading companies.