

# CUSTOMER TALK



## THE OPTIMUM SYSTEM FOR THE PREMIUM COFFEE



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Jeff Susanto  
Owner PT Java Prima Abadi



Starting as a home industry, PT Java Prima Abadi now rely on SAP Bussiness One to support their growing business. The Optimum System for the Premium Coffee Producer

## PROBLEM

- ✓ The previous system can no longer accommodate the company's business process that rapidly grows.
- ✓ Regular delays in Finance Report.
- ✓ Difficulties in retrieving distribution data.
- ✓ System between units was not integrated raising issues in obtaining actual, fast and accurate information.
- ✓ Imminent problem of data loss due to power outage.

## SOLUTION

- ✓ As the company grows, the management needs improved. Therefore an improved system is necessary to enable integration in the whole system. SAP Business One modules used are: Production, Finance, Marketing, Management, and Warehouse.

## BENEFIT

- ✓ Becoming world-class business enabler.
- ✓ On time financial report.
- ✓ Solid business integration for faster, accurate and detail information. Fast and accurate decision making.
- ✓ Safe and secure Data.

Opened its first outlet in 1999, PT Java Prima Abadi now runs many outlets across Indonesia with various products. In 2015, PT Java Prima Abadi was awarded Top Brand award 2015 for its two products : White Coffee and Powder Coffee.

### System that could integrate the entire business units ●

Jeff Susanto, the owner of PT Java Prima Abadi, says modernization is done to address the changing situation. Jeff explains that since the company was a home industry, PT Java Prima Abadi's IT system was a very simple one.

The main factor that caused the inefficiency and ineffectiveness of the company's IT system is that each system was not integrated. "We cannot have full control of the company's business process. There were no real-time reporting because the system was not integrated to the entire department," Jeff explains.

### SAP, the Right Choice ●

Since 2015, PT Java Prima Abadi had tried three different IT systems for business management. A local vendor in Semarang develops all of the system. With several failures with the local vendor, in 2015, PT Java Prima Abadi decided to look for a true reliable system and this time they used an international standard to make sure they get what they want.

### SOLTIVS Premium Service ●

In mid-2015, PT Java Prima Abadi decided to adopt the SAP Business One. And PT Soltius Indonesia (SOLTIVS) as part of the Metrodata Group, was chosen as the implementation partner. "The most important criteria are in the consultancy skill. We can easily talk with SOLTIVS and the people are more credible. Besides, we get references from other companies using the SAP and after comparing we decided to partner with SOLTIVS for the SAP Business One," says Jeff.

### Faster, More Accurate and Attention to Detail ●

The implementation process took six months. Many improvement expected by the company have begun to appear after the SAP Business One go live in April 2016. System integration between units has enable faster, accurate and detailed information. This instant information saves time and cost, as well as give the best perspective to help fast and accurate decision-making. SAP Business one is also easy to operate and the screen interface is understandable.