

CUSTOMER TALK



CONTINUOUS INNOVATION



“ SAP Business One has the flexibility to adapt with changes in business. With its real-time feature we hope SAP Business One could provide a faster and accurate monitoring, book building and costing, so we could make the right decision and action, ”

**YUNUS - Owner
PT Polymindo Permata**



SAP Business One is seen more than just a program that smoothen and ease the company to achieve its best performance, it is also becoming a source of reference to decide strategic policy the company will take and to meet with the company's future development and expansion.

PROBLEM

- ✔ Purchasing and production process was not integrated and caused discrepancy in calculation, thus create and opportunity for cheating and debate that create high-cost economy
- ✔ The system that was not integrated caused delays in preparing annual report and decision-making.
- ✔ Growing number of transaction might cause human error.
- ✔ Difficulties in control and supervision due to no real-time system.

SOLUTION

- ✔ Replacing the old accounting program (Macola) with SAP Business One that integrates all the production process and able to provide reports from different angles.

BENEFIT

- ✔ Improvement in employees working ethos since interdivision process can be done faster and accurate with SAP Business One online and real-time features.
- ✔ With SAP Business One real-time feature, monitoring, book building, and costing is faster and accurate thus decision and action could be taken more precise. A tool to measure the company performance.

PT Polymindo Permata has put its trust to SAP Business One for over a decade and will continue to rely on SAP Business One to growth its business further. With the characteristic, Viro fiber is often used for household products .

A Breakthrough ●

Then in 2008, PT Polymindo Permata established another division called Virobuild to develop the product further. The result is new innovation of synthetic thatch called Virothatch that gets a warm welcome from resort builders. The thatch replaces a conventional thatch and has a longer durability yet environmental friendly.

The First to Use SAP Business One ●

To keep up with the fast growing business, the company founders had prepared the adequate infrastructure and support system from a solid workforce to a computerized system that supervise the workflow and production.

The problem raised the possibility of human error related with transactions that keep increasing. Financial report book making could also take longer and delays decision-making process,” says Jong Oe Miauw, the founder and owner of the company who is mostly known as Pak Yunus.

Finding a replacement wasn’t difficult. Pak Yunus happens to be an avid technology observer and heard about ERP program called SAP. By coincidence, SAP was entering Indonesia in 2004. And Pak Yunus decided to choose one of SAP’s gold partners, PT Soltius Indonesia, to implement the system in the company. It took more or less nine months for the company to implement the SAP Business One. And in 2004, PT Polymindo Permata happens to be the first company that implement SAP Business One in Indonesia.

SAP Business One, Weathering Changes ●

It was the right decision. Inter division working process is now faster and accurate because of the system online and real-time feature. Soltius was very helpful in giving solution or providing adjustment we needed. At it keeps going till now. I am very satisfied to work with Soltius,” says Pak Yunus. PT. Polymindo Permata now rely on SAP Business One to accommodate the fast changing global market demand